

# University of Mumbai



NAAC ACCREDITED

BACHELOR OF COMMERCE (B.COM)

SEMESTER – III & IV

DISCIPLINE RELATED ELECTIVE (DRE) COURSES

COMMERCE PAPER III & IV

Choice Based Credit System

To be implemented from AY 2017 - 2018



Revised Syllabus of courses of S. Y. B.Com Programme  
with effect from the Academic Year 2017-2018

COMMERCE -III (MANAGEMENT: FUNCTIONS AND CHALLENGES)

SEMESTER - III

Course Objectives:

- To make the learners aware about conceptual knowledge and evolution of Management.
- To familiarize the learners with the functions in Management.

Sr. No.	Modules	No. of Lectures
1	Introduction To Management	11
2	Planning & Decision Making	10
3	Organising	12
4	Directing And Controlling	12
Total		45



Sr. No.	Modules
1	Introduction To Management (11)
	<ul style="list-style-type: none"> <li>• Management - Concept, Nature, Functions, Managerial Skills &amp; Competencies</li> <li>• Evolution of Management Thoughts Classical Approach: Scientific Management – F.W.Taylor’s Contribution Classical Organisation Theory: Henri Fayol’s Principles Neo Classical: Human Relations Approach – Elton Mayo’s Hawthorne experiments</li> <li>• Modern Management Approach-Peter Drucker’s Dimensions of Management, Indian Management Thoughts: Origin &amp; Significance of Indian Ethos to Management.</li> </ul>
2	Planning & Decision Making (10)
	<ul style="list-style-type: none"> <li>• Planning - Steps, Importance, Components, Coordination – Importance</li> <li>• M.B.O -Process, Advantages, Management By Exception- Advantages; Management Information System- Concept, Components</li> <li>• Decision Making - Techniques, Essentials of a Sound Decision Making, Impact of Technology on Decision Making.</li> </ul>
3	Organising (12)
	<ul style="list-style-type: none"> <li>• Organising -Steps, Organisation Structures – Features of Line &amp; Staff Organisation, Matrix Organisation , Virtual Organisation, Formal/v/s Informal Organisation.</li> <li>• Departmentation -Meaning -Bases, Span of Management- Factors Influencing Span of Management, Tall and Flat Organisation.</li> <li>• Delegation of Authority- Process, Barriers to Delegation, Principles of Effective Delegation. Decentralisation: Factors Influencing Decentralisation, Centralization v/s Decentralisation</li> </ul>
4	Directing And Controlling (12)
	<ul style="list-style-type: none"> <li>• Motivation– Concept, Importance, Influencing factors. Importance of Communication, Barriers to effective Communication</li> <li>• Leadership- Concept, Functions, Styles, Qualities of a good leader.</li> <li>• Controlling – Concept, Steps, Essentials of good control system, Techniques of Controlling -PERT, CPM, Budgetary Control, Management Audit.</li> </ul>



## SEMESTER – III REFERENCE BOOKS:

### REFERENCES

1. Management Today Principles & Practice- Gene Burton, ManabThakur, Tata McGraw-Hill, Publishing Co. Ltd.
2. Management – James A. F. Stoner, Prentice Hall, Inc .U.S.A.
3. Management : Global Prospective – Heinz Wehrich & Harold Koontz, Tata McGraw- Hill, Publishing Co. Ltd.
4. Essential of Database Management Systems - Alexis Leon , Mathews Leon Vijay Nicole, Imprints Pvt Ltd.
5. Management – Task , Resp, Practices – PetaDruche “willian Heinemann LTD.



Revised Syllabus of courses of S. Y. B.Com Programme  
with effect from the Academic Year 2017-2018  
SEMESTER- IV

Commerce – IV (Management: Production & Finance)

Course Objectives: -

1. To acquaint the learners with the basic concepts of Production Management, Inventory Management & Quality Management.
2. To provide basic knowledge about Indian Financial Systems.
3. To update the learners with the recent trends in Finance.

Sr. No.	Modules	No. of Lectures
1	Production & Inventory Management	11
2	Quality Management	10
3	Indian Financial System	12
4	Recent Trends In Finance	12
Total		45



Sr. No.	Modules
1	PRODUCTION & INVENTORY MANAGEMENT(11)
	<ul style="list-style-type: none"> <li>• Production Management Objectives, Scope Production Planning &amp; Control : Steps, Importance</li> <li>• Production Systems: Concept, Types - Continuous and Intermittent. Productivity: Concept, Factors Influencing Productivity, Measures for improving Productivity.</li> <li>• Inventory Management- Objectives, Inventory Control- Techniques. Scientific Inventory Control System - Importance</li> </ul>
2	QUALITY MANAGEMENT(10)
	<ul style="list-style-type: none"> <li>• Introduction to Quality: Dimensions of Quality, Cost of Quality: Types – Internal Failure Cost, External Failure Cost, Appraisal Cost, Prevention Cost, Quality Circle: Features.</li> <li>• Quality Management Tools: TQM – Importance, Six Sigma – Process, ISO 9000 – Certification Procedure, Kaizen – Process</li> <li>• Service Quality Management: Importance, SERVQUAL Model, Measures to improve service quality.</li> </ul>
3	INDIAN FINANCIAL SYSTEM (12)
	<ul style="list-style-type: none"> <li>• Indian Financial Market: Structure, Primary Market – IPO Procedure Dematerialisation: Process, Role of Depositories : NSDL and CDSL</li> <li>• SEBI: Functions of SEBI, Investors protection measures of SEBI. Stock Exchange – Functions, Speculators.</li> <li>• Credit Rating: Advantages, Credit Rating Agencies in India - CRISIL, CARE, and ICRA.</li> </ul>
4	RECENT TRENDS IN FINANCE (12)
	<ul style="list-style-type: none"> <li>• Mutual Funds- Advantages and Limitations, Types, Factors responsible for growth of mutual funds – Systematic Investment Plan.</li> <li>• Commodity Market: Categories, Derivatives Market: Types, Participants, Types of Derivative Instruments.</li> <li>• Start-up Ventures – Concept, Sources of Funding, Micro Finance – Importance, Role of Self Help Groups.</li> </ul>



## SEMESTER – IV REFERENCE BOOKS:

### REFERENCES

1. Production and Operations Management –Prof.L.C.Jhamb, Event Publishing House.
2. Production Planning & Control- Prof.L.C.Jhamb, Event Publishing House
3. Production & Operation Management (Text & Cases)- K.Ashwathappa&G.Sudeshana Reddy, Himalaya Publication.
4. Launching New Ventues : An EnterpreneurialApproach-KathleenR.Allen, Cengage Learning
5. Essentials of Inventory Management-MaxMuller,Amacon Publishes
6. Indian Financial System—BharathiPathiak, Pearson Publication
7. Financial Institutions and Markets : Structure Growth& Innovations – L.M.Bhole , Jitendra Mahakad, Tata McGraw Hill.
- 8.The IndianFinancial System and Financial Market Operator-VasantDesai, Himalaya Publishing
9. Indian Financial System – M.Y.Khan, Tata McGraw –Hill
- 10.Production and Operations Management –Anandkumar Sharma, Anmol Publication
11. Mutual Funds in India: Emerging Issues-NaliniPravaTripathy, Excel Books New Delhi.
12. Start up Stand up: A step by stepguide to Growing your Business,NandiniVaidyanathan, Jaico Publishing House,Mumbai
13. A Trades Guide to Indian Commodities Market-Vijay L. Bhambwani, Network 18 Publication Ltd.



PAPER PATTERN  
COMMERCE PAPER III & IV  
SEMESTER - III & IV  
W.E.F. 2017-2018

Q.1 Multiple Choice Questions

(A) Select the most appropriate answer from the option given below 10  
(Any Ten out of Twelve)

(B) State whether the following statements are True or False 10  
(Any Ten out of Twelve)

Q.2 Answer Any Two of the following Out of Three questions - Module - I 15

- a.
- b.
- c.

Q.3 Answer Any Two of the following Out of Three questions - Module - II 15

- a.
- b.
- c.

Q.4 Answer Any Two of the following Out of Three questions - Module - III 15

- a.
- b.
- c.

Q.5 Answer Any Two of the following Out of Three questions - Module - IV 15

- a.

Q.6 Write notes on Any Four out of Six 20

